



New York State Annual Goal Plan Update
Fiscal Year 2012-2013

Section 1:

GOALS

a. Projected Total Agency Budget*:	\$ 1,863,122,560
b. Projected Exempt and Excluded Contracts and Expenditures:*	\$ 1,802,698,676
c. Available Budget for Goals (line "a" less line "b"):	\$ 60,423,884
d. Overall MBE/WBE Goal 22.5%	
MBE 9.5%	
WBE 13%	

* [Line a.] Total agency budget refers to the "cash budget", not the appropriations.

**[Line b.] The total of exempt contracts and expenditures and the total from the Exclusion List subtracted from your total agency budget.

Section 2:

- Total Commodities Percentage (*Actual %s should ONLY be entered on the Agency/Authority Quarterly Utilization Report*)
 - 1) Projected Prime Percentage: 11.25%
 - 2) Projected Subcontractor Percentage: OCFS does not, at present, track subcontractor information
- Total Consultant Services Percentage (*Actual %s should ONLY be entered on the Agency/Authority Quarterly Utilization Report*)
 - 1) Projected Prime Percentage: 11.25%
 - 2) Projected Subcontractor Percentage: OCFS does not, at present, track subcontractor information
- Total Construction Percentage (*Actual %s should ONLY be entered on the Agency/Authority Quarterly Utilization Report*)
 - 1) Projected Prime Percentage: n/a
 - 2) Projected Subcontractor Percentage: n/a



- Total Professional Construction Services Percentage (*Actual %s should ONLY be entered on the Agency/Authority Quarterly Utilization Report*)
 - 1) Projected Prime Percentage: n/a
 - 2) Projected Subcontractor Percentage: n/a

Section 3: Update Exclusion List, if different from Master Goal Plan FY 2011-2012:

Contract Type	Dollar Amount
1. Multi-year contracts (See attached itemization [Attachment #1])	\$1,074,804
2. Training Contracts (See attached itemization [Attachment #2])	\$1,944,660
Total Exclusion Amount	\$3,019,464

The amount of our multiyear contract exclusion has been reduced since the Office of Children and Family Services (OCFS) submitted its Master Goal Plan. Formerly, our multiyear contract exclusion amounted to \$2,621,180. For Fiscal Year 2012-2013 the amount has been reduced to \$1,074,804. Additionally the amount of our training contract exclusion has been reduced from \$2,160,733 to \$1,944,660. Subsequently our total exclusion amount has decreased from \$4,781,913 to \$3,019,464.

Section 4: Update MWBE procurement outreach strategy and team members, if different from your Master Goal Plan for FY 2012-2012. Include contact information for the team members. Update justification for reaching MWBE goals and identify changes or new strategies which will help continue to make progress on greater MWBE utilization.

Update to Procurement Strategy:

MWBE Workgroup

OCFS has established a MWBE workgroup for the purpose of advancing the agency's efforts to improve Minority and Women Owned Business utilization. This group is comprised of employees from every major program area of OCFS. The committee members are charged with reviewing the agency's compliance with MWBE policies and making recommendations on how



to best implement the program throughout the agency. These recommendations will be forwarded to the Commissioner.

Training

OCFS has sponsored onsite MWBE training for both executive staff members and for MWBE workgroup committee members. Training efforts, both internally and through coordinated efforts with Empire State Development, will be utilized as necessary to communicate and explain updates to MWBE laws, regulations, and agency efforts.

Boilerplate Language

OCFS has begun efforts to update the MWBE boilerplate language that is sent out as a part of our Requests for Proposals (RFPs). Included in this language, for the first time, will be language which directly connects the bidder with OCFS Personnel from the Office of Equal Opportunity and Diversity Development should they have any questions about the agency's MWBE goals. Additionally, OCFS has established an email account dedicated for MWBE support. This email address will be advertised on both the internal and external OCFS websites.

Community Outreach Events

OCFS will continue to participate in a number of community and business events in order to reach potential qualified vendors for State/OCFS contract opportunities. Somos El Futuro, the Black, Puerto Rican, Hispanic, and Asian Legislative Caucus, African American Family Day, and the U.S. Small Business Administration Matchmaker and Expo are events which the agency participates in on a regular basis.

Update to MWBE Program Contacts:

In addition to OCFS staff members identified in the 2011 Master Goal Plan, the following individuals are members of the OCFS MWBE Workgroup:

G. Bennett Marion, Sr. (*Co-Chair of the MWBE Workgroup*)
Director, Equal Opportunity and Diversity Development
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Jim Spoor (*Co-Chair of the MWBE Workgroup*)
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Nicole Keith

Equal Opportunity and Diversity Development

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Empire State Development

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Vincent Anderson - CBVH

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Jackie Jensen

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Elizabeth Belsito

Council on Children and Families

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